



## End to End : Getting It right



# Last Mile

## Challenges

### ■ Reliability

Consistent experience for served user

Environmentally Sensitive  
Access

### ■ Ubiquity

Mass market services need mass  
market consistent delivery

### ■ Geographical Restrictions

Geo-Physical

Geo-Financial

### ■ Financial

Cost of acquisition

Cost of support



## Solution

### ■ Reliability

Copper in short term

Wireless In-Fill

Device capabilities

Fibre

### ■ Ubiquity

Adopt progressive delivery device  
technology

I-Frame Caching

### ■ Geographical Restrictions

Blended delivery

Restrictions of wholesale model

### ■ Financial

Volume of mass market

Simple consistent delivery model

# Edge

## Challenges

- **Visibility of Service Quality**

Monitoring at many distributed sites

Pro-active measures

- **Availability and Dependency**

Customer Perceived SLA

- **Capacity Management**

Full Bandwidth

By Class

- **Service Flexibility**

Adapt to new models

Dynamic usage



Pixilation



Ghosting



Slice error



## Solution

- **Visibility of Service Quality**

Network based quality measurement

Fast switching of suspect streams

- **Availability and Dependency**

More intelligent edge

Distribution and resillience

- **Service Flexibility**

Local insertion of broadcast

CDN

- **Capacity Management**

Sophisticated traffic management

Enhanced tooling

# Core

## Challenges

### ■ Capacity and Availability

Traffic Polarisation

Large Link Dependency

Capacity Management

### ■ Flash Events / Attacks

Prevent Link Starvation

Class Management

### ■ Multi-Service

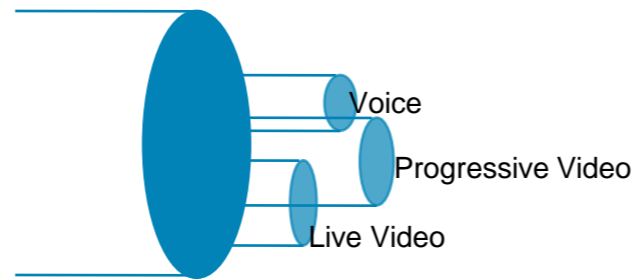
Multiple Service

Multiple Classes

### ■ Peering

Cost

Complexity



## Solution

### ■ Capacity and Availability

Managed Traffic Distribution

Link Bundling

Improved Tooling

### ■ Flash Events / Attacks

Dynamic Bandwidth Management

Class Protection

### ■ Multi-Service

“Over Seeing” Bandwidth Manager

### ■ Peering

Private Peering

CDN

# Home

## Challenges

- **Cost Sensitive**

Consistent experience for served user

Environmentally Sensitive  
Access

- **Ubiquity**

Mass market services need mass market consistent delivery

- **Simplicity**

Complex functions  
Multiple fault sources

- **Support**

Cost of inbound calls  
Impossible to set delineation



## Solutions

- **Cost Sensitive**

Acknowledge CPU capability

Look at different financial models

- **Ubiquity**

Simple in home assessment  
Combination of technologies

- **Simplicity**

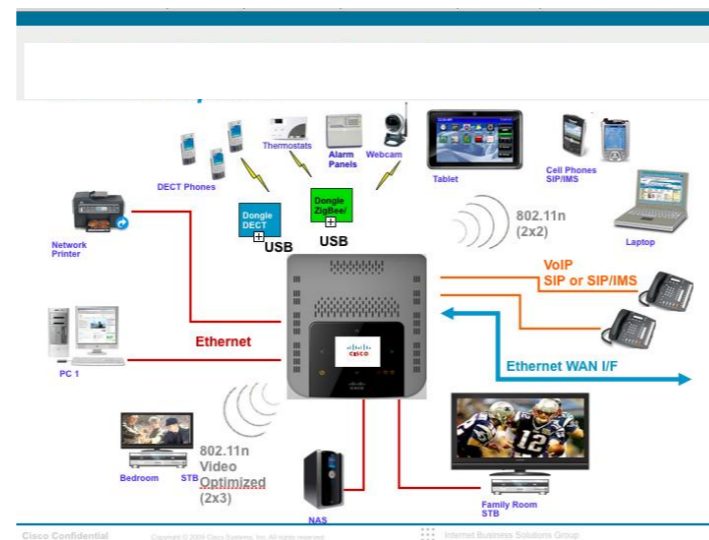
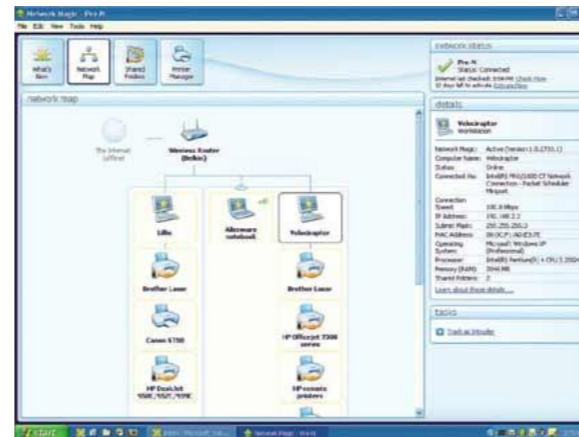
In home management

“At source” config

- **Support**

Improved consumer fault finding

Better Visibility



# Summary

- **Challenges are all solvable**

But costs are key component

- **Higher Speed Access Solves Part Of The Problem**

Need to account for failure

- **Core Becomes More Intelligent**

Cannot continue to throw bandwidth at the problem

- **In Home Challenges Growing**

More Devices, More content

Key to brand value

Cannot Ignore



**CISCO**