

Intellect Broadband Campaign Case Study 7 – Mantix Systems Ltd

Case Studies Demonstrating how SMEs in the ICT Sector are using Broadband
Campaign Sponsors: Intel Corporation (UK) Ltd



Website: www.mantix.com

Contact: Dr. Tom Abram

Type and size of organisation

Project and programme management consultancy based in London, with a technical centre in Ipswich. 35 employees

Description of Business

Mantix is a programme management company helping customers achieve greater business value from investment in infrastructure, technology and business change.

Mantix specialises in enabling customers to achieve the reliable delivery of benefits from their investment and change programmes through the practical application of programme management. Our services cover all phases of the lifecycle from helping devise the investment strategy to ensuring that the benefits are realised from business operations.

Mantix provides a mix of business, industry, consultancy and technical skills with people from senior backgrounds with experience in line management, programme management, operations and Information Technology. The team is equipped with proven methods and tools to ensure they hit the ground running, without having to reinvent them for each new assignment. Our approach is practical, focused on delivery of outcomes, and our style is "sleeves rolled up" fitting into your culture and working closely with you to achieve early wins and maximum value.

Remote workers / are all employees office based?

Employees work in the office, from clients' offices or from home.

Type of broadband connection (ADSL/Cable/Leased Line) and length of time connected

10 of the staff have ADSL or cable modem connections at home and can access company information via the VPN. Other staff connect into the company network via dial up modems. These connections are used for managing files, accessing timesheets, company standards and tools via a portal. Offices in London and Ipswich are connected by cable access

Are you using any associated technology?

Some homeworkers use wireless technology for ease of connection of their notebook computers into the broadband connections

Benefits of using Broadband

Typically saves 3 hours travelling time for each day for staff who can avoid travelling into London – increasing productivity.

Enables effective working / communications when needed in evenings / weekends to enable bidding activity and bid approvals to be completed without late nights in the office.

Enables working at home under the same conditions as staff could work in the office, with access to all files – improves home-life balance because of time and stress reduction

Enables effective customer meetings using net-meeting technology which has been employed for sales presentations and technology demonstrations with US based customers – saving travel time and cost

We have based certain admin functions at the Ipswich office that would otherwise have to have been in London and can distribute tasks effectively to wherever effort is available – eg proposal production

Company documentation, standards, marketing material, tools are online and accessible from home and customer locations

How would you cope if you couldn't have broadband?

Previous experience with dial up networking allowed limited home-working on specific tasks – productivity was very limited. Previously home-working was restricted to eg getting a document written and then taking it into the office for production

